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Message Text

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PAGE 01 BUCHAR 04587 140857Z

11
ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 L-03 CIAE-00 INR-10

NSAE-00 RSC-01 DRC-01 AGR-20 /072 W
---------- 130005
R 140805Z DEC 73
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC 7249

UNCLAS BUCHAREST 4587

E.O. 11652: N/A
TAGS: BDIS, RO
SUBJ: TRADE COMPLAINT: INTERNATIONAL AFFILIATES COMPANY

REF: STATE 241141

1. EMBASSY RECEIVED FOLLOWING ACCOUNT FROM ROMANIAN MINISTRY OF FOREIGN TRADE REGARDING SUBJECT TRADE COMPLAINT. CONTRACT SIGNED FOR 30,000 TONS OF UREA AT PRICE $75/TON, DELIVERY SECOND HALF 1973. IN JUNE IAC INFORMED AZOEXPORT THAT UREA WOULD PROBABLY NOT BE PURCHASED UNTIL OCTOBER AND REQUESTED CHANGE IN CONTRACTUAL CONDITION ON PACKAGING (DELIVERY IN BULK INSTEAD POLYETHYLENE BAGS). AZOEXPORT REPLIED THAT CHANGE IN PACKAG-ING NOT ACCEPTABLE. IN OCTOBER IAC ADVISED INTENTION TO BUY 20,000 TONS BUT NO MENTION LETTER OF CREDIT. IN LATE NOVEMBER AZOEXPORT RECEIVED LETTER OF CREDIT FOR 20,000 TONS AT PRICE $68/TON RATHER THAN $75 SPECIFIED IN CONTRACT. AZOEXPORT RETURNED LETTER OF CREDIT ON BASIS NONCONCORDANCE WITH CONTRACT. AZOEXPORT THEREFORE DOES NOT CONSIDER ITSELF RESPONSIBLE FOR NONFULFILLMENT OF CONTRACT FOR DELIVERY IN 1973.

2. OPINION OF MFT IS THAT IAC INTENTIONALLY DELAYED PURCHASE UNTIL END OF YEAR, WHEN UREA PRICES ROSE ON WORLD MARKET. MFT HAS ADVISED AZOEXPORT TO DELIVERY 5,000 TONS AS SOON AS POSSIBLE AT CONTRACT PRICE AS GOOD-WILL GESTURE BUT TO RENEGOTIATE PRICE FOR 1974 DELIVERIES TO CORRESPOND TO HIGHER WORLD PRICES.

3. IN VIEW OF MINISTRY INTEREST SHOWN IN THIS CASE, EMBASSY
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PAGE 02 BUCHAR 04587 140857Z

WOULD APPRECIATE COMMERCE OFFICIAL MAKING CONTACT WITH IAC IN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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EFFORT TO DETERMINE STATUS AND TO ASSIST IN REACHING MUTUALLY
AGREEABLE SOLUTION SOON.
BRAMANTE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BUCHAR04587
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731225/aaaaasjl.tel
Line Count: 64
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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US Department of State
EO Systematic Review
30 JUN 2005

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